



Manage Customers

Manage Team

Manage Projects

HAKSOFT DIGITAL SOFTWARE TECHNOLOGIES LTD.



www.perfectocrm.com

Problem

When company executives want to digitize their companies, they come up with different software solutions. Many businesses use different software. However, they cannot access customer data in detail through a single platform. This causes companies to lose a lot of time. In addition, they have to bear the maintenance costs of many software.

Company managers are constantly trying to adapt to more than one software. They close one software and access customer data in another software and get information. Many businesses keep data only in EXCEL.



Solution

Innovative Business Solutions with Artificial Intelligence: PerfectoCRM

To be able to manage customer data through a single integrated platform, with a cost-effective software solution that will enable the digital transformation of your company.

Here is a cost-effective cloud, web and mobile integrated CRM solution for you.

Are You Ready for Digital Transformation?



Solution

Integrated One Platform



Enterprises complete their Digital Transformation with Perfecto.

Solution

Omnichannel Integrated One Platform

- E-Commerce (B2C)
- E-Commerce (B2B)
- POS - Point of Sales
- Mobile Sales
- **Sales Force Automation**
- Marketing Automation
- Inventory Management
- Purchase Management



Solution

Web
Mobile
Tablet



Perfecto, Cloud Customer Relationship Management software that is a great fit for almost any big or small business, freelancer or many other uses.



Innovative Business Solutions with Artificial Intelligence: PerfectoCRM

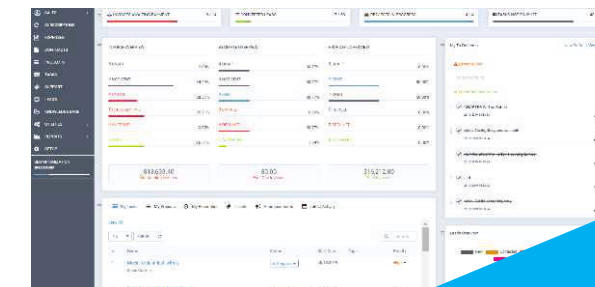
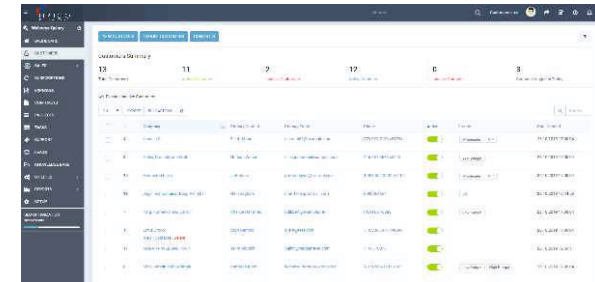
Adapting to the rapidly changing dynamics of the business world and gaining a competitive advantage is now easier than ever! PerfectoCRM is a state-of-the-art Cloud Software solution designed to enhance business efficiency, strengthen customer relationships, optimize operations, and integrate artificial intelligence applications.

PerfectoCRM stands out with its comprehensive and flexible features. By making your business processes smarter, you can save time and resources. Thanks to data analysis and reporting tools, you can make informed decisions and take strategic steps.

Offering effective solutions in areas such as customer relationship management, sales, marketing, and customer service, PerfectoCRM further enhances your business processes by integrating artificial intelligence applications and encourages communication among your teams. With its customizable interface, you can create solutions tailored to your needs and manage your business processes most efficiently.

PerfectoCRM's cloud-based infrastructure enhances accessibility while ensuring security. Its user-friendly interface allows you to adapt quickly and start using the solution effectively.

For more information, you can visit perfectocrm.com. Get to know PerfectoCRM to shape the future of your business and gain a competitive advantage!



MANAGE CUSTOMERS, MANAGE TEAM, MANGE PROJECTS & CREATE INVOICES IN THE CLOUD

PERFECTO CRM is Incredibly Powerful and Easy-to-Use Perfecto CRM is complete Customer Relationship Management software that is a great fit for almost any company, freelancer or many other uses. With its clean and modern design, Perfecto CRM can help you look more professional to your customers and help improve business performance at the same time.



100%

Percent of happy users
using Perfecto CRM

50+

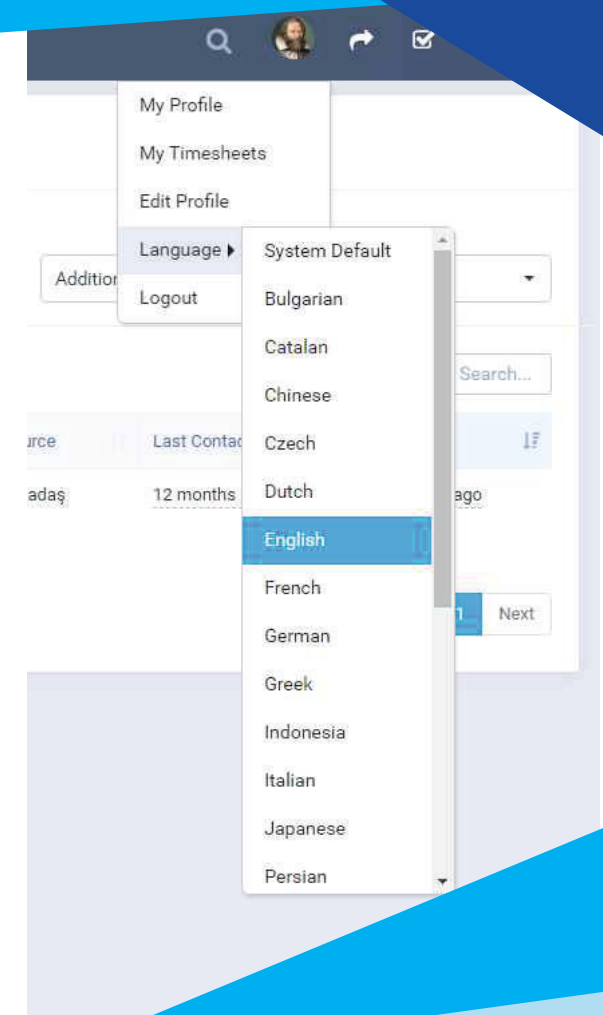
Projects managed
with Perfecto CRM

350+

Number of clients
around the world

MULTI-LANGUAGE OPTION

There are 23 language options.

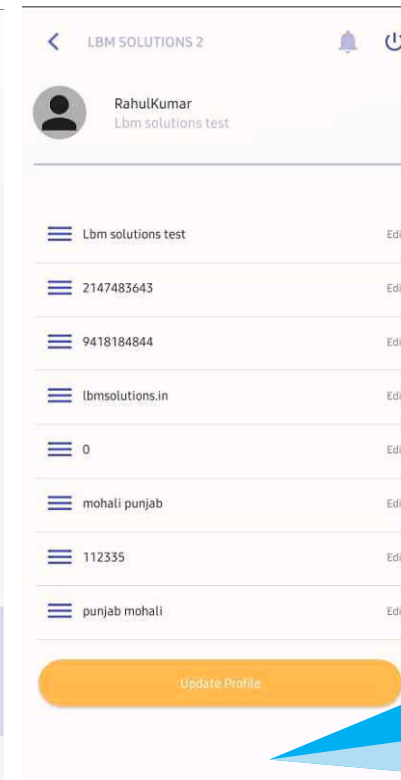
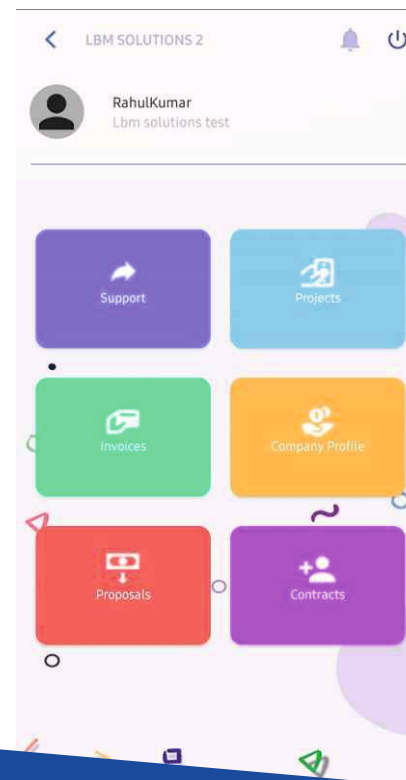


AVAILABLE
NOW

CLIENT APP FOR PERFECTO CRM

CLIENT APP

Our App New Client App is Now Available For Buy. This app is made using flutter. So you can run this app on android and IOS.



Artificial Intelligence Integration



E-COMMERCE SOFTWARE



INTEGRATED SMS & E-MAIL SOFTWARE



ACCOUNTING & ERP SOFTWARE



INTEGRATED PAYMENT GATEWAY





**LEADS
MANAGEMENT**



CUSTOM FIELDS



CALENDAR



**SEND
ESTIMATES
TO CUSTOMER**



GDPR COMPLIANCE



INVOICES



PROPOSALS



PAYMENTS



TASKS



PROJECTS

SUPPORTS:



stripe PayPal 2CC
Mollie Braintree Authorize.Net



SUPPORT SYSTEM



REPORTS



CUSTOMERS AREA



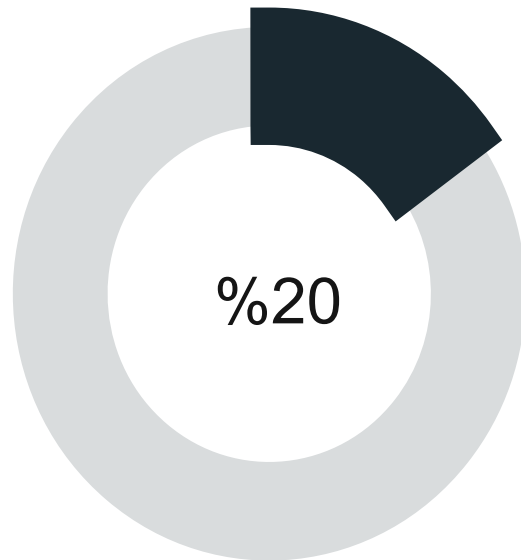
Market Size

The global crm software market size will grow from **\$128.25 billion in 2022** to **\$148.49 billion in 2023** at a compound annual growth rate (CAGR) of **15.8%**. The Russia-Ukraine war disrupted the chances of global economic recovery from the COVID-19 pandemic, at least in the short term.

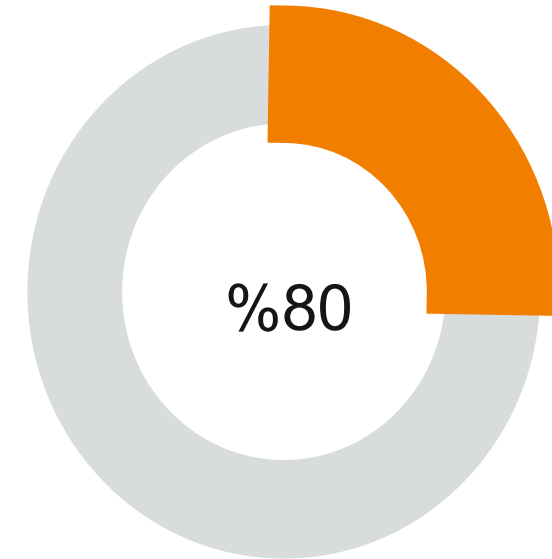
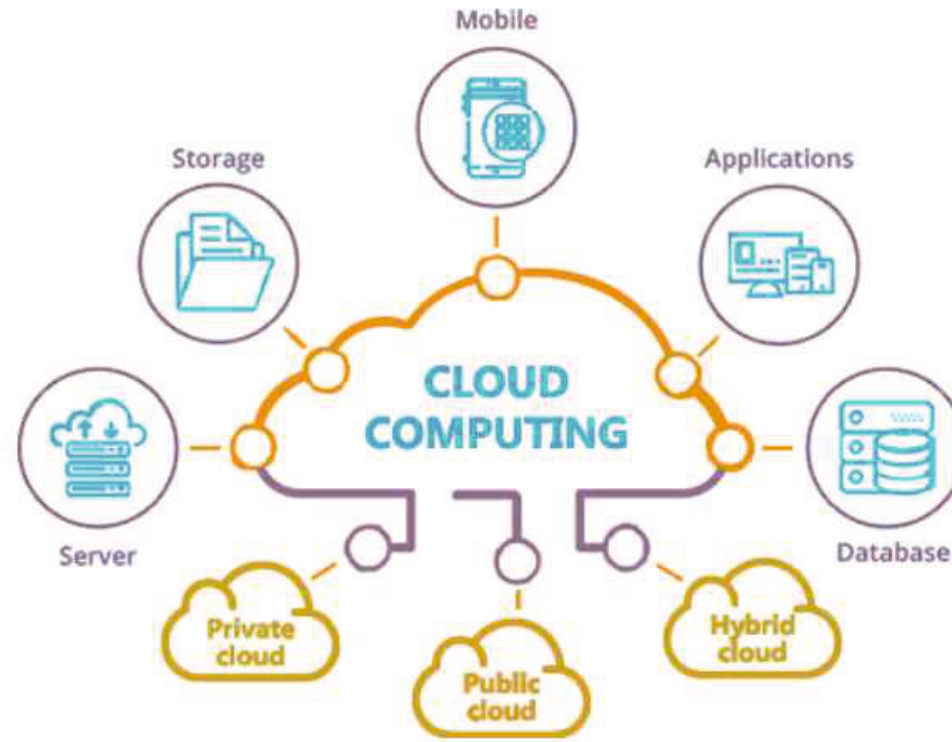
United Kingdom

Revenue in the Customer Relationship Management Software segment is projected to reach **US\$4.11bn in 2023**. Revenue is expected to show an annual growth rate (CAGR 2023-2027) of **11.23%**, resulting in a market volume of **US\$6.29bn by 2027**.





Consultancy



Software Sales & Subscription

Our competitors in the market



HAPPY CUSTOMERS - FMCG - Cosmetics



United Kingdom



United Kingdom



United Kingdom



United Kingdom



United Kingdom



United Kingdom



United Kingdom



United Kingdom



United Kingdom



United Kingdom



United Kingdom



Turkey



United Kingdom



Netherlands



Belgium



United Kingdom



United Kingdom



Turkey



International PharmaMarketing

Turkey
Russia
Uzbekistan
Azerbaijan
Kazakhstan

Kyrgyzstan
Moldova
Ukraine
Georgia
Albania
Kosovo



Turkey



United Kingdom



United Kingdom



United Kingdom



United Kingdom



United Kingdom



Artificial Intelligence Research & Development

United Kingdom



United Kingdom



United Kingdom



United Kingdom



United Kingdom

OUR TEAM



ABDULLAH ALP ASLAN
Director/Founder
Software Engineer, MBA



SİMGE ASLAN
General Manager
Business Management, MBA



SEDA DANACI
Business Development



HIKMET DUZGUN
EU Business Development Director



DENİZ İLDAN
PHP Developer



BURAK YÜCEL
Support Team Leader



RAMAZAN OĞRAK
Senior Developer



MEHMET AKİF VAÇIN
Deputy Director
Computer Engineer



BUSE OKCU
Digital Marketing
Manager



FATİH BEYAZ
Senior PHP Developer

OUT SOURCE TEAM
Support
Software Development

HAKSOFT DIGITAL OTHER PRODUCTS



Online Order

POS System

Mobile APP

**Best Restaurant Management
Software with Restaurant Website**

Angel Round

\$ 600.000

initial investment opportunity

Revenue

\$ 4.500.000

over 18 months



THANK
YOU!

GLOBSA Biliřim Teknoloji Yazılım Danıřmanlık Sanayi ve Dıř Ticaret Ltd. řti.
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